

Preparing Your Home for Showing

First impressions really count with homebuyers. A small investment in time and effort can provide a big advantage when we show your home to a prospective buyer.

Here are some suggestions for preparing your home for showing.

First Impressions – General

- ❑ House exterior in good repair
- ❑ House number easy to see
- ❑ Eavestroughs, downspouts and soffits painted and in good repair
- ❑ Garage/carport clean and tidy
- ❑ Litter picked up
- ❑ Cracked or broken windowpanes replaced

Interior Maintenance

- ❑ Cracked plaster repaired
- ❑ Chipped paint touched up
- ❑ Doorknobs and cupboard latches tight
- ❑ Leaky taps and toilets repaired
- ❑ Furnace wiped down and filter changed
- ❑ Burned out light bulbs replaced
- ❑ Squeaky doors oiled

Create a Buying Atmosphere

- ❑ All lights turned on
- ❑ Air conditioner turned on in warm weather
- ❑ Fireplace lit in cooler weather
- ❑ Closets neat and tidy
- ❑ Halls and stairs cleared of clutter
- ❑ Drapes opened during daylight
- ❑ Background music playing quietly
- ❑ Carpets freshly vacuumed
- ❑ Fresh flowers in various rooms

First Impressions – Summer

- ❑ Lawns cut and raked
- ❑ Hedges and shrubs trimmed
- ❑ Gardens weeded and edged

Bathroom

- ❑ Mirrors, fixtures and taps cleaned and polished
- ❑ Leaky taps and toilets repaired

- ❑ Seals around tubs and basins in good repair
- ❑ Floor cleaned, garbage containers emptied
- ❑ Towels clean and matching
- ❑ Clutter put away

Valuables

- ❑ Jewelry and valuables locked safely away and taken with you
- ❑ Valuable property (such as objects of art, vases, figurines, mementoes) are safely situated out of reach or locked away

At the Front Door

- ❑ Doorbell works
- ❑ Door hardware in good repair
- ❑ Porch and foyer clean and tidy
- ❑ Fresh air in house

Kitchen

- ❑ Sinks and taps clean and polished
- ❑ Appliances cleaned
- ❑ Countertops clear and polished
- ❑ Inside of cupboards and cabinets clean and neat
- ❑ Small appliances put away
- ❑ Clutter put away

Pets

- ❑ Pets contained or absent during showing

More Tips on Showing (Discuss with Sales Rep)
